

May 27, 2015

Samuel and Irene Shing  
Brokers  
ReMax Realty Inc. Brokerage

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We spent a great deal of time interviewing a number of different real estate agents that all promised "the moon", but we were not sure that they would be able to deliver. Then we met Samuel and Irene Shing. We immediately felt at ease with Sam with his in-depth knowledge of market values. Irene was the perfect complement to Sam with her calm manner and impeccable taste.

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Samuel and Irene Shing are true professionals who went the extra mile in selling our family home. Sam and Irene did not have to promise the moon, they just delivered it! With the detail that they put into staging and preparing the house for showing, we received our full asking price within the first day the house was listed on the market.

Without question, I would highly recommend Samuel & Irene Shing as the real estate brokers you can trust to sell to your home.

Yours truly,

A handwritten signature in cursive script that reads "Lee Ann Thompson". The signature is written in black ink and is positioned above the printed name.

Lee Ann Thompson

May 18, 2015

### Testimonial for Samuel and Irene Shing

In all my years of buying and selling homes, I haven't met a more supportive or better prepared and efficient real estate team. From the initial assessment Samuel and Irene Shing exuded a professionalism that gave me the confidence that they would sell our property at 6 Evermede Drive for the top dollar suggested. They came prepared with an in-depth knowledge of the neighbourhood, a full service team of handyman, cleaner, and stager. And after their detailed preparation, we had an offer the first day the house was on the market for the full asking price. Their own invaluable years of experience was further evidenced by the thoroughness with which we were led through the negotiation stage. I couldn't have been more pleased with the outcome, and I would highly recommend the Samuel Shing Team.

Sharon Wilston

*Sharon Wilston*

May 2, 2015

Dear Sam,

We are so grateful to you and Irene for selling our house in such a timely fashion. It was an absolute pleasure working with you and your team, from beginning to end.

We have lived in our house for 43 years, so we have a strong emotional attachment to it and we were very careful about the person we chose to be our agent. From the moment you walked into our house and shook hands with us we were so impressed with your demeanour, your professionalism and the fact that you are a true gentleman. You were honest in estimating what you thought we could get for our house and promised that you would devote 100% of your efforts in seeing that this would happen. You have an excellent team working with you and we especially liked Annie. She was efficient, available whenever we wanted to speak to her and helpful in a hundred different ways.

We were amazed that in a matter of days, you were able to help us stage our house so that it was much more appealing, take the photos and provide a beautiful virtual tour and actually have the brochures printed so that they were ready to hand out to prospective buyers in only two days. When we had our 2 open houses you were here to greet everyone and provide any information that was required. You were able to create a great deal of interest in our property and we could see how much you are respected by other agents. You are very well known and held in high regard by everyone who has dealt with you.

Most importantly, you were able to bring us an offer within a week of listing and in a very masterful manner negotiated between two offers, which were being presented. We are very happy with the end result – our asking price and want you to know that we will definitely recommend you to our friends. You have a presence about you that inspires confidence and we could see the evidence of all of your excellent community work when we were in your office. You are a man of integrity and have given back so much to the community.

We are so happy that we made the right choice and again thank you for all of your hard work in negotiating the sale of our house.

Sincere thanks,

Norma and Ernie Kirsh

22 Craigmont Drive, Toronto, ON

THE CANADIAN INSTITUTE  
OF LAW AND MEDICINE



P.O. Box 47  
King City, Ontario  
L7B 1A4  
Telephone: (905) 833-1591  
Facsimile: (905) 833-3623

November 1, 1999.

Samuel Shing  
Re/Max Realtron Realty Inc.  
183 Willowdale Ave.  
Willowdale, Ontario  
M2N 4Y9

Dear Samuel,

We wanted to thank you for your sincere efforts in selling our home at 52 Geraldton Crescent, Willowdale.

Your patience and empathy were appreciated during a stressful time. We especially liked your responsiveness and action-oriented approach. Above all, you have been a gentleman, which helped make the sale of our home a more pleasurable experience.

You were able to sell our home for a fair price in two weeks in a market which is slowing down.

Samuel, we will happily recommend you to our friends and colleagues.

Sincerely yours,

Barbara and Gilbert Sharpe

Re: 162 Nipigon Ave. Toronto, ON

April 6, 2006

Samuel Shing  
Associate Broker  
RE/MAX Realtron Realty Inc., Realtor

Samuel Shing represented us as a Realtor in the sale of our home and we are so pleased with his service that we want to express our gratitude in writing.

We selected Samuel from among four Realtors whom we contacted. Sam impressed us with his extensive experience, a thorough understanding of the market, an outstanding record as a Realtor, and above all, with his pleasant, respectful, calm and sincere manner, that instilled trust. He came well prepared, with a portfolio showing all the properties for sale and sold in our area as well as good documentation which helped us decide when would be the best time to put our house on the market.

In the weeks that followed Sam constantly exceeded our expectations. Two very experienced and hard working handi-men, referred to us by Sam, helped with painting, floor sanding and fixing whatever needed to be fixed. Two of his team members used their expertise as stagers to showcase our home's features. The result was a stunning transformation from a somewhat worn and cluttered look to a spacious, bright, attractive show home. All this was done in a highly professional manner, with very little inconvenience to us and at a very low cost.

Due to the behind-the-scenes work and preparations by Sam and his team the Open House was a resounding success, drawing a large number of families. The house was sold one week later meeting all of our conditions. We received two offers on the same day and all the negotiations were conducted in a cordial, friendly, and professional manner.

From the initial interview to the exciting moment when the SOLD sign was displayed, Sam was involved in the whole process. He gave us advice and helped in the preparation of the house for sale, he made himself available to listen and respond to our questions and concerns, and made this, normally stressful, experience as painless and stress-free and possible.

We cannot imagine a better real estate agent and we fully understand why Sam continues to be as successful as he is. We are sure that all his clients are as pleased with him and his service as we are and highly recommend him to others.

Peter and Donna Wilk

*D. A. Wilk*

*P. M.*

尊敬的先生/女士：

本人在此十分高興向您推薦房地產經紀人盛耀興(Samuel Shing)先生。同為華人，本人深知居有所乃我等於異國他鄉安家落戶、扎根立業之根本，亦為華人傳統及家庭穩定之首計。因是我等在獲得一份穩定工作而具穩定收入之餘，或以家庭團聚計，或以有一穩定后方計，或以投資增值計，或以勞作一日后有一徹底放鬆之自由小天地計，購置自屬居屋實為上佳之策，相信亦為多數同人創業藍圖之初步。然身處異域，語言、環境、市場、法律、慣例、優惠政策等等諸多因素既令我等眼花瞭亂，又造成相當困惑，無異給我等雀躍之心情潑上一盆冷水，難免令我等之購屋計劃或滯后、或流于紙面。本人于98年底幸識盛耀興先生，其對有關本行業之業務十分精通、市場動態掌握及時、作風細致周密、談判技巧嫻熟均給本人留下深刻印象。尤以盛君以設身處地為委托人考慮為首要經營之道令人頗感放心。對委托人提出的問題他都能有中肯的看法和合理的建議，對所遇困難亦有適當應變措施。在盛君的幫助下，本人于99年初很快就買下了自己的居所，而更令人稱謝的是盛君不僅在整個過程中善始善終，其后更以朋友之道時常提供幫助。由是，本人對盛君倍感信賴。當然盛耀興先生也成為本人今后房產交易經紀之首選。您若想了解更多情況請與本人聯系。



Jack Niu

二零零零年五月十日

Tel: (416) 398-6904

Email: [jniu@casiocanada.com](mailto:jniu@casiocanada.com)

## 致盛耀兴先生的感谢信

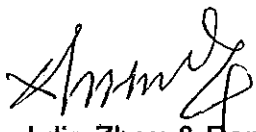
“一次签约，永续服务”，“一笔生意，永久结友”。这是理想的广告词句，但却是我们全家在售房过程中真切的感受。盛先生以他精湛的专业水平、准确的估价技术、热忱的服务态度和一流的谈判技巧。令人感动与敬佩。特以此信，表达我们全家对盛先生由衷的谢意。

这是我们第一次出售房屋。初遇盛先生，他亲切的笑容、诚恳的态度、专业的谈吐，令我们觉得他就是我们最佳的选择。在盛先生精确的市场分析、稳健的规划布局以及专属工作团队的积极配合下，使我们在最短的时间内顺利的完成了售房前的准备工作。

Open House 之日，在盛先生精心准备下，当晚即接到多个 Offer。议价过程中，盛先生和蔼可亲的笑容、沉着冷静的应对、专业而优雅的一流谈判技巧，在买方满意、卖方快意的气氛中，顺利达成交易。效率之速，令人叹为观止。

售房后的服务更令人赞赏。由于买方要求移除后院大型卫星天线。在我们愁于无法应付之际，为我们解决了又一难题。至今，在我们即将搬入新居之时，盛先生再度伸出援助之手，为我们提供搬运车辆。在售屋前前后后，我们深深地感到，盛先生一直及时地为我们排忧解难。充分的体现了一条龙服务的精神。盛先生不但是我们的地产经纪人，也是我们的好朋友。

在此，再次感谢盛先生为我们做的一切！



Julie Zhou & Fengxiang Ma  
360 Hollyberry Trail, North York

盛耀兴先生，您好！

万分感激您帮我们在两天之内以百分百叫价卖掉房子！

认识您是从您搬来我们小区。虽然交流不多，但您的微笑给我们留下了很深的印象。所以当我们全家决定卖房时，第一个想到的便是您。结果证明我们的决定是正确的。我们发现您特别专业，对市场了解透彻，谈判技巧高超；对待客户热情真诚，总是把我们的利益放在首位；服务周到，从介绍装修工人到免费搬运家具，您都照顾周全。我们真的万分感激您！

您帮我们评估的叫价准确到位，既维护了我们的利益，又能吸引大批的买家，使我们在短短的两天内卖出物业。您对售房前屋宇装修的建议既实用又经济。在最后谈判时，您沉着冷静，既让我们满意又让买家买得称心如意。总之，您的市场分析能力和谈判技巧让我们受益颇多。

我们还经常很晚打电话向您咨询各项建议，您都不厌其烦及时答复，象家人一样，让我们倍感亲切温暖。合同签署时，您耐心为我们讲解各项条款，把我们的利益放在首位。我们觉得让您做经纪，特别放心。

最让我们印向深刻的是你们的一条龙服务计划。从介绍装修工人到免费广告moving sales到免费搬家服务，让我们省心放心。

我们将非常乐意向我们的朋友推荐您。再次衷心感谢您！希望我们从英国回来时再找您买房。



孙镇  
崔宜春

2004年7月10日



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## Another successful SALE by Samuel Shing and his Team

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From: **simon m abecassis** (simonmabec@gmail.com)

Sent: November-20-15 9:45:48 AM

To: Samuel Shing (samuelshing@hotmail.com); sam@samuelshing.com

Dear Samuel,

We would like to thank you and your Team for the successful conclusion of the listing of our house.

Buying or selling a house is the most important investment for most families--financially and emotionally.

It was not an easy decision for us to sell the house after 34 years--the home we saw our children grow up.

We needed a Realtor we can trust and rely on. Sam's Team **FOR SALE** and more importantly **SOLD** signs were all over the Toronto C-15 area.

After extensive research we contacted you. What really sealed the deal was our first meeting with you. You immediately inspired confidence. At a short notice you came well prepared. You attentively listened to our goal, made relevant suggestions and offered valuable advice.

In this day and age when Service is a thing of the past let alone Excellent Service---well, you and Sam's Team demonstrated the highest level of professional conduct and dedication.

You were always available to guide us and adjust price and marketing strategy to reflect current and changing market conditions.

The result of your collective efforts was a good match. Happy Sellers, Happy Buyers and Successful Brokers--definitely a WIN WIN WIN WIN situation.

We would never hesitate to recommend you and your Team.

Thanks again Sam and the rest of your Team and best regards.

Simon Abecassis and Barbara Abecassis  
Toronto--C 15

May 27, 2015

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Brokers  
ReMax Realty Inc. Brokerage

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Lee Ann Thompson